

## Service Providers Directory

### Disclaimer:

Listings on the Service Provider Directory are free and open to any business, consultant or contractor that has worked with at least one Massachusetts land trust willing to be listed as a client, or who has been recommended by landowners conserving their land with Greenbelt. Providers who have worked for other types of non-profits may also be included at the discretion of Greenbelt.

Please note that the following lists are offered to assist the public in searching out experienced providers of these services. Inclusion on a list is not an endorsement of any one or more of these service providers, but is an indication that the service providers have worked with land trusts and/or are familiar with land conservation issues. By accessing a service provider below, you acknowledge that you understand this important information.



### **ATTORNEYS (Specialty)**

#### **Patricia Annino (Estate Planning)**

Prince Lobel Glosky & Tye LLP  
100 Cambridge Street, Suite 2200  
Boston, MA 02114  
617-456-8009  
PMAnnino@plgt.com

#### **Peter E. Bernardin (Elder Law / Estate Planning)**

The Bernardin Law Firm, P.C.  
100 Cummings Center, Suite 217C  
Beverly, MA 01915  
978-712-4378  
[peter@bernardinlawfirm.com](mailto:peter@bernardinlawfirm.com)  
<http://www.bernardinlawfirm.com>

#### **Richard E. Cavanaugh\* \*\*(Real Estate / Farm Succession / Estate Planning)**

Common Grow, LLC  
52 Creamery Hill Rd.  
Orange, MA 01364  
978-804-9990  
[rich@commongrow.com](mailto:rich@commongrow.com)

#### **John Cunningham (Estate Planning)**

Cunningham & Cunningham  
59 Main St.  
Gloucester, MA 01930  
978-281-0006

#### **Deborah Eliason (Real Estate / Conservation Real Estate)**

Eliason Law Office, LLC  
63 Middle Street  
Gloucester, MA 01930  
978-283-7432  
[deliason@eliasonlawoffice.com](mailto:deliason@eliasonlawoffice.com)  
[www.Eliasonlawoffice.com](http://www.Eliasonlawoffice.com)

#### **Michael A. Gerstein (Real Estate)**

Phillips, Gerstein & Channen, L.L.P.  
25 Kenoza Avenue  
Haverhill, MA 01830  
978-912-0920

#### **Glosky & Glosky, LLC (Estate Planning / Elder Law / Real Estate)**

8 Washington Street  
Beverly, MA 01915  
978-720-3122  
[www.glovskyandglovsky.com](http://www.glovskyandglovsky.com)

John E. Glosky, Esq. (Estate Planning / Elder Law)

[jglovsky@glovsky.com](mailto:jglovsky@glovsky.com)  
978-720-3103

Anthony P. Fusco, Esq. (Estate Planning / Elder Law)

[afusco@glovsky.com](mailto:afusco@glovsky.com)  
978-720-3107

Jessica A. Wistran, Esq. (Estate Planning / Elder Law)

Conserving local farmland, wildlife habitat, and scenic landscapes since 1961.



jwistran@glovsky.com  
978-720-3114

Miranda Gooding, Esq.\*\* (Real Estate)  
mgooding@glovsky.com  
978-720-3122

**Don Greenough\* \*\* (Estate Planning / Real Estate)**

Ipswich Cooperative Bank Building  
2 Depot Square  
Ipswich, MA 01938-0790  
978-356-1040  
greenoughlaw@verizon.net

**Healey, Deshaies, Gagliardi & Woelfel (Estate Planning / Real Estate)**

24 Market Street  
Amesbury, MA 01913  
978-378-3151  
866-351-8584  
<http://www.hdgpc.com/>

**Richard M. Kallman (Real Estate)**

Law Office of Richard M. Kallman  
4 South Main Street, Suite 11,  
Ipswich, MA 01938  
978-356-2934 X15  
[rich@kallmanlaw.com](mailto:rich@kallmanlaw.com)  
[www.kallmanlaw.com](http://www.kallmanlaw.com)

**Anne Katsas (Estate Planning)**

Port Estate Planning, LLC  
6 Harris Street,  
Newburyport, MA 01950  
978-518-9543  
anne@portestateplanning.com  
<http://portestateplanning.com/>

**Stephen Small Law Offices,**

*Represent individual, corporate, and family owners of ranchland, farmland, forestland, plantations, family estates, and historic property in planning and succession planning for family property, including conservation easements and preservation easements; consultation with local counsel.*

**Stefan Nagel, of counsel \*\* (Succession / Estate Planning / Tax Law / Real Estate)**  
Law Office of Stephen J. Small, Esq., P.C.  
One Gateway Center, Suite 305  
Newton, MA 02458  
617-357-4012  
snagel@stevesmall.com

**Donna Pisciotta (Real Estate)**

Dalton & Finegold, LLP  
34 Essex Street  
Andover, Massachusetts 01810  
978-470-8400  
dpisciotta@dfllp.com

**Law Office of Julie Low, PLLC (Estate Planning / Elder Law)**

4 Federal Street, Beverly, MA 01915  
Phone: 978-922-8800 Fax: 888-464-7511  
<http://lawofficeofjulielow.com/>

**Donald H. Sienkiewicz (Estate Planning / Elder Law)**

110 Isaac Frye Highway  
Wilton, NH 03086  
603-654-8811  
dhs@dhslandlaw.com  
www.dhslandlaw.com

\* Experience with farmland.  
\*\*Experience with Conservation Restrictions.

To find a list of estate planning professionals, see the Essex County Estate Planning Council website:  
[http://www.essexcountyepc.org/members.w](http://www.essexcountyepc.org/members.web)  
[eb](http://www.essexcountyepc.org/members.web)

To find an attorney with expertise in Elder Law, see [www.massnaela.com](http://www.massnaela.com) (Massachusetts chapter of National Academy of Elder Law Attorneys)

Conserving local farmland, wildlife habitat, and scenic landscapes since 1961.



## ACCOUNTANTS

### **Anthony & Dodge, PC**

Tom Anthony  
75 Railroad Avenue  
South Hamilton, MA 01982  
978-468-7338

### **David A. Bernard, CPA**

Bernard, Johnson & Company, P.C.  
15 Main Street  
Topsfield, MA 01983-1842  
978-887-2220 ext.18  
dbernard@bernardjohnson.com  
www.execusite.com/bernardjohnson/

### **Roy M. Henshaw, CPA, Business Advisor**

Mathias, Barnes & Henshaw P. C.  
420 Bedford Street Unit 270  
Lexington, MA 02420  
718-861-1590  
718-863-2438

### **George Kaplan**

319 Derby Street, 2nd floor  
Salem, MA 01970  
978-744-6300 x225  
george@gkpc.com  
http://www.gkpc.com/

### **Jeffery E. Richards, CPA, MST, CVA**

(Greenbelt's Accountant)  
BacallConniff  
111 State Street,  
Boston, MA 02109  
617-986-4421  
www.bacallconniff.com

## APPRAISERS

### **John Avery**

Avery Associates  
282 Central Street  
Acton, MA 01720  
978-263-5002  
jon@averyandassociates.com

### **E. Jenny K. Flanagan, Vice President**

Keystone Consulting Group  
299 Chestnut Street  
North Attleboro, MA 02760  
508-699-7777 ext. 104  
jflanagan@KeystoneNE.com

### **Allan D Foster, MAI, CRE, CCIM, President**

Foster Appraisal & Consulting Co., Inc  
100 Erdman Way  
Leominster, MA 01453  
Phone: 978-534-1350 x23

### **William LaChance**

Petersen/LaChance Realty Advisors  
100 Conifer Hill Drive, Suite 206  
Danvers, MA 01923  
(978) 750-6667  
wlachance@verizon.net  
www.petersenlachance.com

### **Jim Monahan**

LandVest  
29 North Main Street - Suite D  
Ipswich MA 01938  
(978) 356-1600  
JMonahan@Landvest.com

### **Steven Ozahowski, Robert D. Murphy**

Robert D. Murphy Associates  
266 Cabot Street, Suite 9  
Beverly, MA 01915  
978-922-9972  
sozahowski@rdmurphyassociates.com  
rmurphy@RDMurphyAssociates.com

### **Simcox Appraisal**

Joe Simcox  
110 Haverhill Road  
Suite 508  
Amesbury, MA 01913  
978-388-7242  
joe@simcoxappraisal.com

Conserving local farmland, wildlife habitat, and scenic landscapes since 1961.



**Peter Vadala**  
Vadala Real Estate  
9 Dr. Osman Babson Road, Suite D  
Mill Professional Building  
P.O. Box 1540  
Gloucester, MA 01930  
978-281-1111  
www.vadalarealestate.com

**Gail Smith**  
North Shore Survey  
Salem  
978-744-4800

**Charlie Wear**  
Meridian Associates  
Beverly  
800-466-5505 x213  
cwear@meridianassoc.com

## **SURVEYORS / ENGINEERS**

**Paul A. Bergman, P.E., President**  
Bergman & Associates, Inc.  
20 Washington Street  
Haverhill, MA 01832  
978-372-1125  
pbergman@bergmanassociates.com

**Scott Cameron**  
The Morin-Cameron Group  
447 Boston Street.  
Topsfield, MA 01983  
978-887-8586

**Christiansen & Sergi**  
160 Summer Street, Haverhill  
Mike Sergi  
978-373-0310  
msergi@csi-engr.com

**Donohoe Survey, Inc.**  
363 Boston Street  
Topsfield MA 01983  
978-887-6161  
paul.donohoe@verizon.net

**Wayne Jalbert**  
Hancock Associates  
Danvers  
978-777-3050  
wjalbert@hancockassociates.com

## **ENVIRONMENTAL CONSULTANTS**

**Bill Chapman**  
ESS Group  
100 Fifth Avenue, 5th Floor  
Waltham, MA 02451  
781-419-7696  
bchapman@essgroup.com

**Michael DeRosa**  
DeRosa Environmental Consulting, Inc.  
167 Main Street, P.O. Box 716  
Rowley MA 01969  
978-356-5408  
michaelderosaj@gmail.com  
http://derosaenvironmental.com/

**Ransom Environmental**  
12 Kent Way, Suite 100  
Byfield, MA 01922-1221  
978-465-1822  
www.ransomenv.com

Conserving local farmland, wildlife habitat, and scenic landscapes since 1961.



## **TITLE EXAMINERS**

### **Nancy Mahoney Harris, Esq.**

15 Broad Street, Suite 701

Boston, MA 02109

617-523-1100

[nmesq1@gmail.com](mailto:nmesq1@gmail.com)

### **Robert J. Spencer, P.C.**

Jankowski & Spencer, Inc.

413-549-0041

[rjs@jsamherst.com](mailto:rjs@jsamherst.com)

[www.jswesternmass.com](http://www.jswesternmass.com)

### **Peter R. Fenn & Associates**

71 South Street

Jamaica Plain, MA 02130

617-522-9292

Conserving local farmland, wildlife habitat, and scenic landscapes since 1961.

