Protecting land and nature for you, our communities and the future.
2018 Year in Review

Greenbelt Properties
- Ipswich, Castle Neck River Gateway 1.9
- Rowley, Donald Alexander Salt Marsh 1.0
- Rowley, Stanbury Salt Marsh 1.9

Conservation Restrictions (CR)
- Gloucester, Holdsworth Homestead 30.2
- Groveland, Center Street CR* 0.0
- Middleton, Hagan & Lane 1.9
- Rowley, Mehaffey Farm 28.8

* Acres counted in 2014 as assist, acquired CR in 2018

Assisted Projects
- Merrimac, Beaver Pond Reservation 22.9

Total Acres Protected in 2018 103.2

Other Transactions
Greenbelt conveyed CRs on seven properties to meet grant and funding obligations:
- Essex, Reinert Reservation
- Gloucester, Annisquam Woods Reservation
- Gloucester, Back Shore
- Ipswich, Echo Reservation
- Rowley, Mill Creek
- Rowley, Ox Pasture
- Topsfield, Donibristle Reservation

Stewardship Projects
- Donovan Reservation, Hamilton/Essex
- Public access improvements
- Donibristle Reservation, Topsfield
- New public parking area
- Hill on Lobster Cove, Annisquam
- New public trail
- Little Parker Pit, Rockport
- Public access improvements
- Ewell Reservation, Rowley
- Removed invasive water-chestnut
- Conservation Restrictions
- Monitored 150+
- Agricultural license agreements
- Managed 15+ on Greenbelt land
- Osprey Program
- 25 citizen scientists, 46 nesting Osprey pairs across 16 municipalities
Sources of Operating Revenue

<table>
<thead>
<tr>
<th>Revenue Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual Fund</td>
<td>$555,056</td>
</tr>
<tr>
<td>Endowment/Investment</td>
<td>349,915</td>
</tr>
<tr>
<td>Membership</td>
<td>255,202</td>
</tr>
<tr>
<td>Transfer from Funds</td>
<td>246,000</td>
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<tr>
<td>Programs and Other</td>
<td>150,895</td>
</tr>
<tr>
<td>Reservations</td>
<td>59,785</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$1,616,853</strong></td>
</tr>
</tbody>
</table>

Expenses

<table>
<thead>
<tr>
<th>Expense Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Staff</td>
<td>$1,216,885</td>
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<tr>
<td>Non-Staff</td>
<td>388,407</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$1,605,292</strong></td>
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</tbody>
</table>

Assets

<table>
<thead>
<tr>
<th>Assets Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets/Investments</td>
<td>$13,262,559</td>
</tr>
<tr>
<td>Land</td>
<td>32,542,389</td>
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<tr>
<td>Buildings and Equipment</td>
<td>630,104</td>
</tr>
<tr>
<td>Other Assets</td>
<td>429,988</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$46,865,040</strong></td>
</tr>
</tbody>
</table>

Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Liabilities and Net Assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current &amp; Long-term Liabilities</td>
<td>$882,476</td>
</tr>
<tr>
<td>Unrestricted Assets (Including Land)</td>
<td>36,674,752</td>
</tr>
<tr>
<td>Temporarily Restricted Assets</td>
<td>5,843,043</td>
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<tr>
<td>PermanentlyRestricted Assets</td>
<td>3,464,769</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$46,865,040</strong></td>
</tr>
</tbody>
</table>

Expanding Trails and Access to Merrimac Town Forest

BEAVER POND RESERVATION
MERRIMAC

Thanks to the generous support of Merrimac residents and others, the 23-acre Beaver Pond Reservation on Battis Road is permanently protected. This special piece of land provides new public access and a trail extension on the west side of Merrimac Town Forest.

Wildlife and wildflowers abound on this parcel, where Cobblers Brook – designated by the state for rare species habitat – meanders its way to the Merrimack River. Once trail work is completed, new footpaths through unspoiled woodland will lead visitors to views of an active beaver pond and a heron rookery nestled in the Town Forest. We look forward to welcoming the public to enjoy this stunning new Reservation!

BROADENING OUR REACH

Generous donor support makes Greenbelt’s work possible. We’re grateful for the dedication of our members and donors, who contributed half of our 2018 operating revenues.

In addition to these operating funds, more than $325,000 was raised in support of specific land conservation projects, and more than $400,000 was raised for the Ed Becker Fund for Green initiatives in 2018.

A continued culture of strong support for Greenbelt’s work, and prudent fiscal management, led to a strong financial position at the end of 2018.

A copy of the 2018 audited financial statement is available at the Ed Becker Center for Conservation, Greenbelt’s headquarters in Essex.

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Greenbelt gratefully acknowledges the individuals, foundations, and businesses that generously supported our conservation work in 2018.

EVERY GIFT MATTERS.
To help reduce our environmental impact, we recognize online all of our supporters who generously helped to advance our land conservation mission in 2018.

VIEW OUR COMPLETE LIST OF SUPPORTERS
cga.org/2018supporters

An additional 2,130 donors!
NEW UNDERTAKING

Making Room for a View

GATEWAY TO CASTLE NECK RIVER RESERVATION

WHAT A DIFFERENCE!

An abandoned house lot in Ipswich has been conserved and its land and viewshed restored to create new public access to the Castle Neck River Reservation. The spectacular, surrounding landscape includes nearly 900 acres of land that Greenbelt has worked diligently to conserve over the past several years, and sweeping, panoramic views from the new “Gateway’s” all-access trail will encompass much of that land.

This project was made possible by the generosity of Peter and Gertie Clark of Hamilton, as well as a lead gift from the Highland Street Foundation and contributions from many local donors. For the Clarks, not only was creating a link to this conservation corridor important to them, but it was also an opportunity “… to demonstrate to our grandchildren that our legacy will go to protect open space – to something that is lasting, and aligns with our values.”
Ms. Susan F. Stelk and Dr. Wayne J. Stelk
Mr. Richard Stephen
Ms. Diana S. Stellick and Mr. Neil Ongefelder
Dr. Robert Stern and Dr. Gail Howrigan
Ms. Sylvia Sten
Mr. and Mrs. Redman
Mr. Philip W. Stevens
Ms. Sylvia L. Stevens
Mr. and Mrs. Bradley S. Stevenson
Mr. and Mrs. Doug Stewart and Ms. Coco McCabe
Ms. Fionia Stewart and Mr. Mark Avenue
Mr. and Mrs. Joseph W. Stichter
Ms. Jessica C. Stilton
Mr. Lester Stodman
Ms. Karyl Stoia
Dr. Diane R. Stoler
Mr. and Mrs. Alphonse Stoddard
Mr. and Mrs. Joan Stone
Ms. Pamela P. Stone
Ms. Anne J. Stork
Mr. Judith Stott
Dr. and Ms. Oliver B. Strimpe
Mrs. Nancy Striker
Tanya and Larry Stubbis
Mr. Bart Stuhl and Ms. Amy Lew
Ms. Deborah M. Sullivan and Mr. John M. Sullivan
Ms. Euphemia A. Sullivan
Mr. and Mrs. John M. Sullivan
Ms. JoAnn Sullivan
Ms. Joan Sullivan
Mr. and Mrs. Rick S. Taintor
Ms. Carol A. Szatkowski
Mr. and Mrs. Jeffrey J. Symonds
Ms. Suzanne M. Sweeney
Mr. and Mrs. Neil F. Sullivan
Mr. Eugene J. Sullivan
Mr. Robert W. Thuotte and Ms. Julie Barnard
Mrs. Eleanor E. Thompson
Dr. and Mrs. Philip Thomason
Ms. Diane M. Thomas
Mr. Joseph Terry
Ms. Alexandra Terista
Mr. David Tapley
Mr. Louis H. Tanzer
Ms. Marcia Swift and Mr. Fred Swift
Mrs. Marie Sweeney
Mr. John M. Sweeney and Mr. Kenneth Swanson
Mr. and Mrs. David G. Swanson
Mr. David Suminsby
Mr. John M. Sullivan
Mrs. Nancy Strik
Ms. Pamela P. Stone
Ms. Joan Sullivan
Mr. and Mrs. Rick Wallwork
Mr. and Mrs. Stephen C. Wallace
Mr. Lloyd P. Walkauskas
Mr. and Mrs. Frederick P. Wales
Mrs. Linda Walcott and Mr. Sage Walcott
Mrs. Hazel L. Von Rosenvinge
Mr. Forrest J. Speck
Ms. Louisa Velguth
Mr. John S. Vegella
Mr. John Veal and Mrs. Laurie Veal
Mr. and Mrs. Michal Weisler
Mr. and Mrs. Roger Tyler
Ms. Judy Tymon
Ms. Bonnie-Jeaninger
Ms. Shawna Ann Zoveka
Ms. Mary, E. Walton
Ms. Mary E. Velchek
Mr. and Mrs. Mark Avenmarg
Ms. Fiona Stewart and Mr. Mark Avenue
Mr. and Mrs. David G. Swanson
Mr. and Mrs. John Mercer
Mr. William J. Paquin
Mrs. Kathleen Pasquina
Mr. Shawn Porro and Mr. Paul Porro
Mr. Anthony A. Traverso
Mr. Peter W. Stangel
Mr. and Mrs. Edward G. Smethurst
Ms. Mary E. Reilly
Ms. Elizabeth Reeke
Anne B. and Martin C. Madden
Mr. and Mrs. Peter B. Loring
Ms. Holly Langer
Mr. and Mrs. Scott Houseman and Ms. Judith A. Gould
Ms. Diane G. Faissler
Mr. Alexander L. Dingee and Mr. Douglas J. DeAngelis
Mr. and Mrs. Albert M. Creighton Jr.
Mrs. Mimi Batchelder-Brown
Anonymous (7)
JOHN W. PEIRCE BEQUEST CIRCLE
Recognizes individuals who have included Greenbelts in their estate plans.
Anonymous (7)
Mr. Robert H. Ackerman
Mr. Robert Barton
Mrs. Mimi Batchelder-Brown
Edward and Sheila Becker
Mrs. Barbara W. Beyer
Mr. and Mrs. Robert R. Borden III
Mrs. Susan Bournef and Mr. Henri Bourneuf
Ms. M. Loring Bradlee
Mr. and Mrs. Richard R. Hopkins
Mrs. Debra Lesynski and Mr. Jay Lesynski
Mr. and Mrs. John Mercer
Mr. William J. Paquin
Mrs. Kathleen Pasquina
Mr. Shawn Porro and Mr. Paul Porro
Mr. Anthony A. Traverso
Mr. Peter W. Stangel
Mr. and Mrs. Edward G. Smethurst
Ms. Mary E. Reilly
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Anne B. and Martin C. Madden
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Ms. Holly Langer
Mr. and Mrs. Scott Houseman and Ms. Judith A. Gould
Ms. Diane G. Faissler
Mr. Alexander L. Dingee and Mr. Douglas J. DeAngelis
Mr. and Mrs. Albert M. Creighton Jr.
Mrs. Mimi Batchelder-Brown
Anonymous (7)
ART IN THE BARN

We are grateful to the artists who have shared their talents with Greenshell.

Contributing Artists

Elaine Abrams
Dorothy Adam
Deborah Aldrich
Melynm Allen
Tamara Amorese
Andrew Anderson-Bell
Tom Bailey
Donna Baldassari
Nancy Barnes
Deborah Barnwell
Kim Bartlett
Helen Beal
Coco Berken
Sharon Bignell
Meg Black
Janie Bonwick
Kent Bowker
Robert Brophy
Rick Bucko
Alan Bull
Lya Burns
Diane Carnevale
Joe Carpietto
Matt Cogge
Paul Caramitaro
Erin Clark
Karen Cloineff
Janice Colby
Susan Cole-Kelly
Marian Colman
Carol Connor
Jeanette Corbett
Anne Cowman
Ray Crane
Herb Crock
Ann Croy
Cynthia Curtis
David Curtis
Susan Daily
Nancy Davis
Jeanne Demuth
Rob Debbel
Michael Dorsey

B O S S I O N S P O R T S

Benefactor: $700,000*
Institution for Savings
New England Biolabs, Inc.

Conservator: $500,000 - $999,999
Cape Ann Tree Service
Cell Signaling Technology, Inc.

Guardian: $1,000,000 - $2,499,999
Benjamin Nutter Architects, LLC
Donor Survey

Bank of New England

Greenly & Dovely LLC
Goldman, Sachs & Co

Google

Gorton’s Seafood of Gloucester

Goldman, Sachs & Co

EBSCO Publishing

Estate County Ecology Center

GRC Runners Club, Inc.

Harpoon Brewery

Richardson Farms, Inc.

Mortgage Network, Inc.

Richardson Farms, Inc.

Harpoon Brewery

Essex County Ecology Center

Protector: $500 - $999

Cell Signaling Technology, Inc.

New England Biolabs, Inc.

Institution for Savings

Benefactor: $10,000

Michael Dorsey

Cynthia Curtis

Anne Crotty

Ray Crane

Anne Cowman

Jeanette Corbett

Cathy Connor

Kindra Clineff

Erin Clark

Alan Bull

Kent Bowker

Nancy Barnes

Donna Baldassari

Andrew Anderson-Bell

Melynn Allen

Tamara Amorese

Andrew Anderson-Bell

Tom Bailey

Donna Baldassari

Nancy Barnes

Deborah Barnwell

Kim Bartlett

Helen Beal

Coco Berken

Sharon Bignell

Meg Black

Janie Bonwick

Kent Bowker

Robert Brophy

Rick Bucko

Alan Bull

Lya Burns

Diane Carnevale

Joe Carpietto

Matt Cogge

Paul Caramitaro

Erin Clark

Karen Cloineff

Janice Colby

Susan Cole-Kelly

Marian Colman

Carol Connor

Jeanette Corbett

Anne Cowman

Ray Crane

Herb Crock

Ann Croy

Cynthia Curtis

David Curtis

Susan Daily

Nancy Davis

Jeanne Demuth

Rob Debbel

Michael Dorsey

Nancy Dudley

Andrea Dunn

Cheryl Dymont

Susan Ellis

Jeanette Esposito

Victoria Fallon

Shawn Farrell

Phyllis Feld

Lara Finneyter

Jeff Floraunetz

Michael Forehand

Leslie Galatar

Gail Gannon

Jocelyne Canin-Delafelo

Ellen Garvey

Jade Godsen

Paul George

Sandra Goldbert

Dina Gomery

Cara Goller

Joseph Gray

Dale Greene

Larry Grob

Marion Hall

Patricia Hanlon

Nick Hardy

Jane Harold

Lydia Harris

Katrina Hart

Mary Hayes

Debra Holland

Nicole Hopkins

Nancy Jarvis

Susan Jawoski-Starc

Margaret Jaykus

Ingrid Johnson

Ann Jones

Karen Jones

Jane Keddy

Colleen Kildier

Susan Kediler

Sandra Lekin

Kevin Kusiak

Mary Jane Lane

Nagia Lapiere

Aaron Lee

Bonita Lefore

Marjet Lesk

Susan Luca

Beth Luchol

Marianne Luchol

Janet Macleod

Robert Colby, Jr., Colby Farms

Stonehearth Capital Management

Sustainer: $250 - $499
Andrew Sillifield Architects

Galapagos Consulting, LLC

J.T. Farmham’s Restaurant

Kimball & Kimball

Mill River Winery

PC Trinicon, Inc.

Wolf Hill Furniture

Steward: Up to $249

Birdwatcher’s Supply & Gift

C&B, Fink, Inc.

Essex River Cruises & Charters

Essex Wine Exchange

F.W. Environmental Services, Inc.

CMC Finishes Art and Frame Shop

Hurst Engineering

Ipswich Bottle Shop

Riverwalk Brewing Co.

Weatherhead Design, LLC

West Newbury Garden Club

Mr. Jeffrey Roelofs

Ms. Pamela A. Scherbon and Mrs. Marjorie W. Scherbon

Mr. Jonathan Sherdton and Mrs. Amy Sherwood

Mr. Corey Simons

Mr. Michael J. Sislo and Mrs. Lucille A. Sislo

Mr. Glenn Smith and Mrs. Diana M. Smith

Mr. Anthony P. Sokolowski and Mrs. Carole P. Sokolowski

Mr. and Mrs. Joseph W. Stilther

Mr. Robert T. Tarratt

Mr. Andrew Toth and Mrs. Kristin L. Toth

Mr. Robert E. Whitcomb

Mr. Marjorie Whited

Mrs. Veronica F. Wolfe and Mr. Mark A. Wolfe

Ms. Deborah M. Woodward and Mr. Raymond L. Gingers

Mr. Joyce Zarin and Mrs. Egils Zarin

Gateway to Castle Neck River Reserved

Ipswich

Anonymous (1)"
In the fall of 2018, the Greenbelt community gathered to pay tribute and bid farewell to Ed Becker, Greenbelt’s Executive Director/President who retired after more than 30 years as the unparalleled leader in Essex County land conservation. During Ed’s tenure, Greenbelt permanently protected more than 13,000 acres, and the organization grew from 3 employees to 14 full-time staff. We’re grateful for Ed’s leadership and the firm foundation he built, and we wish him “Happy Trails!”