LOOKING BACK AT GREENBELT’S WORK IN 2019 IS SUCH A PLEASURE.

As I review the work that we did with our members, partners, volunteers and many, many supporters, I feel connected to a long time horizon, and to a natural world that is larger than our human landscape.

Land conservation builds on protections accomplished in the past, with goals that stretch forward forever. The effort is continuous, but progress ebbs and flows according to cycles of family and community, and sometimes just to odd circumstance. A year like 2019, with important land conservation successes, deserves notice and celebration: that progress is permanent.

2019 was also a year of growth in Greenbelt’s core areas of engagement and land stewardship, important organizational strengths that have proven vital to Greenbelt’s resiliency. As this Annual Report highlights, we “made hay while the sun was shining” in 2019, and finished the year in a strong position to succeed well into the future.

Many thanks to all of our community for helping make 2019 such a success!

Kate Bowditch
President
**Conservation**

Brown Spring Farm | West Newbury  
River Road | West Newbury  
Beaver Pond Reservation | Merrimac  
Green Meadows Farm & Vineyard Hill  
Hamilton & Topsfield  
Anton CR | Haverhill  
Heron Pond Farm CR | Amesbury  
Backshore | Gloucester
STEWARDSHIP

Castle Neck River Reservation | Ipswich
Structure removed, new parking area, all-access trail

Seine Field | Gloucester
Trail loop redesigned as all-access trail

Morris Reservation | Newbury
Parking area expanded

Mehaffey CR | Rowley
New parking area, trail created

Multiple Reservations
Trails improved and upgraded, new signage
Art in the Barn
Greenbelt’s 30th Year, Banner Sales

Tour de Greenbelt
189 riders, 25, 40 & 50 miles
Nearly 500 cyclists 2015 to 2019

Members-only Events
Boat Tour, Invasives Walk, Sunset Hike

Film & Lecture Series
The Confluence of Land and Water

Pollinator Day
Family fun

Trail Runs
Pingree, Beverly Commons
Partners and Collaboration
Throughout the project, Greenbelt has benefited from partnerships with experts and practitioners in related fields, including an Advisory Panel who helped inform the methods of the analyses. Greenbelt is extremely grateful for all of their time and assistance.

We also partnered with Salem State University’s Department of Geography and Sustainability who completed a site specific sea level rise analysis for the Cox Reservation in Essex. The management of the reservation will benefit from the projections of sea level rise and flooding on the property.

Putting the Data to Work
Greenbelt has been working with municipal partners in Essex and Gloucester under a Massachusetts Office of Coastal Zone Management Coastal Resiliency Grant to refine our data for improved municipal use. That work has led to collaborations with additional communities, where Greenbelt has provided custom maps for open space and municipal vulnerability planning purposes. We are looking to expand these partnerships in 2020 and beyond, and are excited about the opportunities to incorporate climate resiliency into planning at many different levels.

Many thanks to New England Biolabs Foundation, Toward Sustainability Foundation, The Land Trust Alliance, Open Space Institute and the Massachusetts Office of Coastal Zone Management for their generous financial support.
Greenbelt
Land Conservation
Total Acres Protected Since 1961
17,886 Acres

2019
Year in Review

Greenbelt Properties

<table>
<thead>
<tr>
<th>Property</th>
<th>Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amesbury, Jackson Lumber</td>
<td>35.0</td>
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<tr>
<td>Essex, Henderson</td>
<td>7.5</td>
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<tr>
<td>Gloucester, Anderson</td>
<td>0.4</td>
</tr>
<tr>
<td>Gloucester, Garry</td>
<td>0.3</td>
</tr>
<tr>
<td>Groveland, Ethel Vashti Hill</td>
<td>22.7</td>
</tr>
<tr>
<td>Hamilton, Green Meadows Farm &amp;</td>
<td>56.9</td>
</tr>
<tr>
<td>Vineyard Hill Reservation*</td>
<td></td>
</tr>
<tr>
<td>Haverhill, Atwood</td>
<td>17.3</td>
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<tr>
<td>Haverhill, Corbett</td>
<td>5.8</td>
</tr>
<tr>
<td>Haverhill, Little River Woods</td>
<td>19.4</td>
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<tr>
<td>Merrimac, Beaver Pond Reservation</td>
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<tr>
<td>Newbury, Creed</td>
<td>14.0</td>
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<tr>
<td>Newbury, Purinton</td>
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<tr>
<td>North Andover, 0 Cedar Lane</td>
<td>26.0</td>
</tr>
<tr>
<td>West Newbury, River Road Reservation</td>
<td>32.6</td>
</tr>
</tbody>
</table>

Total Acres Protected in 2019 238.0

Conservation Restrictions

<table>
<thead>
<tr>
<th>Property</th>
<th>Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amesbury, Van Bokkelen</td>
<td>17.3</td>
</tr>
<tr>
<td>Beverly, Nichols</td>
<td>9.4</td>
</tr>
<tr>
<td>Boxford, Grigg</td>
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<tr>
<td>Haverhill, Anton</td>
<td>25.7</td>
</tr>
<tr>
<td>Ipswich, 8 Candlewood</td>
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</tr>
<tr>
<td>Rockport, Woodland Acres</td>
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</tr>
<tr>
<td>Rowley, Dodge Reservation</td>
<td>0.0</td>
</tr>
<tr>
<td>West Newbury, Brown Spring Farm</td>
<td>10.0</td>
</tr>
</tbody>
</table>

Total Acres Protected in 2019 71.4

* Greenbelt acquired 150 acres, over 50 acres of which were unprotected.
2019 Financial Summary

Revenue
Annual Fund $667,308
Endowment/Investment 367,197
Membership 276,729
Transfer from Funds 255,000
Programs and Other 173,743
Reservations 59,992
Total Revenue $1,799,969

Expenses
Staff $1,262,537
Non-Staff 486,322
Total Expenses $1,748,859

Assets
Current Assets/Investments $16,079,522
Land 37,736,089
Buildings and Equipment 667,541
Other Assets 329,080
Total Assets $54,812,232

Liabilities and Net Assets
Current & Long-term Liabilities $102,070
Unrestricted Assets (Including Land) 42,716,364
Temporarily Restricted Assets 8,483,281
Permanently Restricted Assets 3,510,517
Total Liabilities and Net Assets $54,812,232

Sources of Operating Revenue
- Membership & Annual Fund 52%
- Endowment & Investment 20%
- Transfer from Funds 14%
- Programs & Other 10%
- Reservations 3%

Expenses (From IRS Form 990)
- Conservation & Stewardship 77%
- Fundraising & Programs 17%
- Management & General 6%

Greenbelt’s work is made possible by our many generous members and donors, whose individual contributions made up more than half of our 2019 operating budget.

In addition to funding for our operations, Greenbelt raised $4,186,620 in 2019 in support of specific land conservation projects.

A continued culture of strong support for Greenbelt’s mission, and prudent fiscal management, led to a strong financial position for the organization at the end of 2019.

A copy of the 2019 audited financial statement is available at the Becker Center for Conservation, Greenbelt’s headquarters in Essex.
Generous gifts from you, our donors, make Greenbelt's land conservation work possible. The impact of our efforts will be felt for generations to come. The land we conserve today is preserved forever.
LEAVING A LEGACY OF LAND

Greenbelt was honored to receive a Charitable Bequest from Mrs. Maureen Corbett that included 8.65 acres of land. In keeping with her intentions, Greenbelt sold the house and in 2019 protected the remaining 5.65 acres of native woodlands that connect to Haverhill watershed lands. We appreciate being a part of Mrs. Corbett’s wishes to leave a lasting legacy of land in Haverhill.
Osprey Program
49 nesting pairs, 59 fledglings, 22 chicks banded
OspreyCam relocated in Gloucester
Seasonal Intern | Fiona Hill
Assisted in stewardship, the Osprey Program and Piping Plover work

FOUNDATION SUPPORTERS
The Apple Lane Foundation, Inc.
Buffalo Foundation
The Boston Foundation, Inc.
Certon Northa Foundation
The Echo Foundation
Fields Pond Foundation, Inc.
French Foundation
The George H. and Jane A. Mifflin Memorial Fund
The Nathaniel and Elizabeth P. Stevens Foundation
New England Biolabs Foundation
Quaker Hill Foundation
Towards Sustainability Foundation
William V. and Betty M. Ellis Family

MATCHING GIFTS
Applied Materials Foundation
Bausch Group, L.L.C.
Cellic Signaling Technology, Inc.
Digital Insurance, LLC
EBSCO Publishing
Foodmatch
GE Matching Gift Center
Glory & Glory LLC
Goldman Sachs & Co
Gorton’s Seafood of Gloucester
IBM Corporation Matching Gifts
Kirwan Surgical Products, LLC
The Nathaniel and Elizabeth P. Stevens Foundation
Nuance Foundation Inc.
Pfizer Foundation Matching Gifts Program
Quaker Hill Foundation
Red Hat, Inc.
Shell Oil Company Foundation
State Street Matching Gifts Program
Verisk Analytics - Human Resources

IN HONOR OF
Earth Day
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Mr. Brad A. Aham and Ms. Amy Cheng
Ms. Ann Archer
Ms. and Mr. Terese Barous
Mr. and Mrs. Henri Bichet
Mr. Donald A. Finnochio
Mr. Paul Finkel and Mrs. Christine Ellmore
Ms. Kathleen Goeben and Mr. Stephen Goeben
Ms. Kathleen A. Higgins
Mrs. Rachel Horgan and Mr. Ryan Horgan
Ms. Lily Rice Hia and Mr. John Hea
Ms. Patricia A. Lynch
Ms. Jen McFadden
Mr. Timothy Moore and Mrs. Deborah W. Moore
Mr. and Mrs. John R. Nelson
Mrs. Tanguay
Mr. Michael Trykowski
Dr. Edward Walker and Ms. Eva Ritter-Walker
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Nicholas Mann and Elizabeth Shaw Wedding
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Mr. Edward Peare
Jose Rosenberg
Ms. Elsa Roux
Ms. Catherine Sidor
Mr. Alex Wile

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GP Aggregate Corp.
John W. Peirce Fund
Ms. Molly Langer
Ann B. and Martin C. Madden
Mr. and Mrs. Spencer L. Purinton
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Ms. Anne-Seymour St. John and Mr. Albert Ellis

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The Boston Foundation, Inc.
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Ipswich Bay Glass Company, Inc.
Institution for Savings
In honor of Laila Goodman and Barry Moir
J.R. Colby, Colby Farm
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Donohoe Survey, Inc.
EBSCO Publishing
GAC Runners Club Inc.
Glovis & Glory LLC
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Gorton’s Seafood of Gloucester
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Kirwan Surgical Products, LLC
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Quaker Hill Foundation
Red Hat, Inc.
Shell Oil Company Foundation
State Street Matching Gifts Program
Verisk Analytics - Human Resources
William V. and Betty M. Ellis Family

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Earth Day
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Ipswich Bay Glass Company, Inc.
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Ms. Jeanne M. Kempthorne and Mr. Doug Connoll
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Ms. Holly Langer
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Dr. Ann Tuman
Mr. and Mrs. David Tory
Mr. and Mrs. Roger Tyler
Ms. Maria Van Dusen
Ms. Paula L. Vassallo
Mrs. Linda Walcott and Mr. Sage Walcott
Ms. Paula L. Vassallo
Mr. and Mrs. Roger Tyler
Ms. Maria Van Dusen
Ms. Paula L. Vassallo
Mrs. Linda Walcott and Mr. Sage Walcott
Ms. Helen W. Walsh and Family
Mr. and Mrs. Alexander W. White
Mr. Christian P. White and Mrs. Louise Capereili-White
Mr. and Mrs. Frederic Winthrop
Mrs. Laurel Zielh

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Eagle Project
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Mr. and Mrs. Joseph Ripp
Mr. and Mrs. Joel C. Ripp
Mr. and Mrs. Joseph Ripp
We are grateful for the many talented artists that generously share their creativity with Greenbelt to further our land conservation work.
TOUR DE GREENBELT

5th Annual Cycle for Land Conservation - Thank you to the riders, sponsors and donors that supported us in 2019!

“All our riders enjoyed the entire event. The Tour is one of my favorite days of the year. And a favorite fundraising event.”

Ben Nutter
Dedicated volunteers are the mainstay of any successful organization, and this certainly rings true at Greenbelt. We are grateful for the many people who offer their time and expertise to us, and deeply enrich our community. Thank you.